

# Comparing Experiments in Discounted Problems

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## Dynamic decision problems

**States:**  $\Theta$ , w/ generic element  $\theta$ .

**Time:**  $t = 1, \dots, T$  ( $T \leq \infty$ ).

**Dynamic information structures:**

$$f: \Theta \rightarrow \Delta(X_1 \times \dots \times X_T), \quad \text{vs.} \quad g: \Theta \rightarrow \Delta(Y_1 \times \dots \times Y_T).$$

**Dynamic decision problem:** @ each  $t$  DM chooses  $a_t \in A_t$  after observing past and current signals... *but not future ones.*

**Utility:**  $u(a_1, \dots, a_T, \theta)$ .

All sets finite, except (possibly) # of pds.

## Discounted problems

Additively-separable (AS) problem:

$$u(a_1, \dots, a_T, \theta) = \sum_{t=1}^T u_t(a_t, \theta),$$

for some cllxn.  $(u_t: A_t \times \Theta \rightarrow \mathbb{R})_t$

**Discounted problem:** Common  $A = A_t \forall t$ , common  $u: A \times \Theta \rightarrow \mathbb{R}$ , &

$$u(a_1, \dots, a_T, \theta) = \sum_{t=1}^T \delta_t u(a_t, \theta), \quad \text{for some } (\delta_t)_t \in \Delta(\{1, \dots, T\}).$$

Misc. subclasses: all, decreasing, decreasing & convex, exponential, fixed.

## Comparisons of info structures

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Static problems (dynamic w/  $T = 1$ ).

Blackwell ('51, '53).

Dynamic problems.

Greenshtein ('96).

Discounted problems.

This talk.

# Questions

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1. Comparisons of info structures for discounted problems?
2. De Jarnette, Dillenberger, Gottlieb, Ortoleva ('20): attitudes toward timing risk. Here: timing risk over info arrival?

# Roadmap

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1. Brief review of Blackwell ('51, '53) & Greenshtein ('96).
2. Some examples.
3. Discounted problems: fixed discount factor.
4. Discounted problems: sets of discount factors + AS problems.
5. Risk preferences over info arrival.
6. Preview: more questions.

Review

## Review of Blackwell ('51, '53)

**Single pd. dynamic problem:** A finite set  $\Theta$ , w/ generic element  $\theta$ .

**Information:** Two statistical experiments  $f: \Theta \rightarrow \Delta(X)$  and  $g: \Theta \rightarrow \Delta(Y)$  to be compared.

**Decision problem:**  $(A, u)$ , where  $A$  is the set of decisions and  $u: A \times \Theta \rightarrow \mathbb{R}$  the utility/loss function.

**Strategies:**  $\sigma: X \rightarrow \Delta(A)$  and  $\tau: Y \rightarrow \Delta(A)$ .

**Distributions:**  $\mathbb{P}_{\theta, f, \sigma}$  and  $\mathbb{P}_{\theta, g, \tau}$  are the induced distributions over signals and actions (given state  $\theta$ ).

## Review of Blackwell ('51, '53)

### Definition

The experiment  $f$  is *more valuable* than the experiment  $g$  if for all decision problems  $(A, u)$ , for any strategy  $\tau$ , there exists a strategy  $\sigma$  such that

$$\mathbb{E}_{\theta, g, \tau}[u(\mathbf{a}, \theta)] \leq \mathbb{E}_{\theta, f, \sigma}[u(\mathbf{a}, \theta)] \quad \forall \theta$$

**Key:** The information is fixed, but *all* decision problems are considered.

**Remark:** No prior is considered, hence “for all  $\theta$ .”

Given a prior  $\mu_0 \in \Delta(\Theta)$ ,  $f$  induces (ex-ante) distribution over posteriors  $F \in \Delta(\Delta(\Theta))$  w/  $\mathbb{E}_F(\mu) = \mu_0$ .

## Review of Blackwell ('51, '53)

Marginal dist. over actions:  $(\text{marg}_A \mathbb{P}_{\theta, g, \tau})(a) := \sum_{y \in Y} \mathbb{P}_{\theta, g, \tau}(y, a)$ .

### *Theorem*

*T.f.a.e:*

1. *The experiment  $f$  is more valuable than the experiment  $g$ .*
2. *For all decision problems  $(A, u)$ , for all  $\tau$ , there exists  $\sigma$  such that*

$$\text{marg}_A \mathbb{P}_{\theta, g, \tau} = \text{marg}_A \mathbb{P}_{\theta, f, \sigma}, \quad \forall \theta.$$

3. *Sufficiency: There exists a garbling  $\gamma: X \rightarrow \Delta(Y)$  such that*

$$g(y|\theta) = \sum_x \gamma(y|x) f(x|\theta), \quad \forall y, \forall \theta$$

4. *For all  $\mu_0 \in \Delta(\Theta)$ ,  $F \succeq_{cx} G$ .*

## Back to dynamics

Recall  $f: \Theta \rightarrow \Delta(X_1 \times \dots \times X_T)$  & utility  $u(a_1, \dots, a_T, \theta)$ .

Write

$$X^t = X_1 \times \dots \times X_t, \quad \& \quad A^t = A_1 \times \dots \times A_t.$$

**Strategy:** a stochastic map

$$\alpha: X^T \rightarrow \Delta(A^T)$$

that is **Adapted:** for each  $t$ , the marginal

$$\alpha^t(a_1, \dots, a_t \mid x_1, \dots, x_T) = \sum_{a_{t+1}, \dots, a_T} \alpha(a_1, \dots, a_T \mid x_1, \dots, x_T)$$

depends only on  $(x_1, \dots, x_t)$ .

$$\Theta \xrightarrow{f} X^T \xrightarrow{\alpha} A^T.$$

**Key observation:** strategies and garblings are the same type of object.

## Review of Greenshtein ('96)

### Definition

The dynamic information structure  $f$  is *more informative* than  $g$  if for all dynamic decision problems and every adapted strategy  $\tau$  for  $g$ , there exists an adapted strategy  $\sigma$  for  $f$  such that

$$\mathbb{E}_{\theta, g, \tau}[u(\mathbf{a}_1, \dots, \mathbf{a}_T, \theta)] \leq \mathbb{E}_{\theta, f, \sigma}[u(\mathbf{a}_1, \dots, \mathbf{a}_T, \theta)] \quad \forall \theta.$$

**Key:** mirrors Blackwell, only now the actions and signals arrive over time.

Implementable distributions over action histories:

$$\Lambda_f(A_1, \dots, A_T) = \{\alpha \circ f: \alpha \text{ adapted}\}.$$

Expected utility depends only on the element of  $\Lambda_f(A_1, \dots, A_T)$  that is induced.

## Review of Greenshtein ('96). Also De Oliveira ('17)

### Theorem

T.f.a.e:

1.  $f$  is more informative than  $g$  in every dynamic decision problem.
2. For every action space  $(A_t)_t$ ,

$$\Lambda_f(A_1, \dots, A_T) \supseteq \Lambda_g(A_1, \dots, A_T).$$

3. There exists an *adapted garbling*

$$\gamma: X^T \rightarrow \Delta(Y^T)$$

s.t.  $g = \gamma \circ f$ .

4. Sequences of distributions over posteriors?

## Blackwell's siren call

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For each  $t$ , view dynamic experiment  $f$  as static experiment  $f^t \rightarrow \Delta(X^t)$ .

Why not  $f^t \succeq_B g^t$  for all  $t$ ?

Equivalently,  $F^t \succeq_{cX} G^t$  for all  $\mu_0 \in \Delta(\Theta)$ , for all  $t$ .

# Examples

## Example 1: a stopping problem

Two states and two actions:

$$\theta \in \{0, 1\}, \quad a \in \{0, 1\}, \quad \& \quad \mu_0 = \mathbb{P}(\theta = 1).$$

Two conditionally-independent binary signals: *Weak* and *Strong*:

	$\mathbb{P}(W = 1 \mid \theta)$	$\mathbb{P}(S = 1 \mid \theta)$
$\theta = 0$	1/3	1/4
$\theta = 1$	2/3	3/4

Two sequential experiments:

$$f = (W, S), \quad \& \quad g = (S, W).$$

The first signal is “free.” Observing the second signal costs  $c = 1/100$ .

## Example 1: utilities

Payoffs:

	$\theta = 0$	$\theta = 1$
$a = 0$	1	0.9
$a = 1$	0	1

Plus: if the second signal is bought, subtract  $c = 1/100$ .

$$v(q) = \max\left\{1 - \frac{q}{10}, q\right\}.$$

Static cutoff:

$$a = 1 \iff q \geq \frac{10}{11}.$$

## Example 1: decisions

Set  $\mu_0 = \mathbb{P}(\theta = 1) = \frac{4}{5}$ .

Supports are

$$f: \frac{4}{5} \rightarrow \left\{ \begin{array}{cc} \text{w.p. } 12/20 & \\ \frac{2}{3}, & \frac{8}{9} \end{array} \right\} \rightarrow \left\{ \frac{2}{5}, \frac{8}{11}, \frac{6}{7}, \frac{24}{25} \right\},$$

$$g: \frac{4}{5} \rightarrow \left\{ \begin{array}{cc} \frac{4}{7}, & \frac{12}{13} \\ \text{w.p. } 13/20 & \end{array} \right\} \rightarrow \left\{ \frac{2}{5}, \frac{8}{11}, \frac{6}{7}, \frac{24}{25} \right\}.$$

## Example 1.5: discounting

Previous decision problem: not a discounted problem.

Not AS.

Take arbitrary AS problem; for  $t = 1, 2$  and  $p \in [0, 1]$  write  
 $V_t(p) := \max_{a_t} \mathbb{E}_p u_t(a_t, \theta)$ .

$$\mathbb{E}_{G_1} V_1 \geq \mathbb{E}_{F_1} V_1 \ \& \ \mathbb{E}_{G_2} V_2 \geq \mathbb{E}_{F_2} V_2 \quad \implies \quad g \text{ better for AS problems!}$$

$\implies g$  superior to  $f$  for discounted problems (all varieties).

## Example 2: info arrival

Fix an *informative* Blackwell experiment  $\pi: \Theta \rightarrow \Delta(S)$ .

R.V.  $\mathcal{T}$ : realized  $t$  is when the DM gets to see draw from  $\pi$ .

Discounted problems:

$$u(a_1, \dots, a_T, \theta) = \sum_{t=1}^T \delta_t u(a_t, \theta), \quad \text{for some } (\delta_t)_t \in \Delta(\{1, \dots, T\}).$$

Risk attitudes toward arrival? E.g.,  $T = 3$ : prefer @  $t = 2$  for sure vs. 50/50 1 or 3.

## Example 2: consumption streams benchmark

De Jarnette, Dillenberger, Gottlieb, Ortoleva ('20): prize  $x$  @ random time w/  
 $u(x) > u(0) = 0$ .

Compare  $\delta_t u(x)$  w/  $\mathbb{E}\delta_T u(x)$ .

Shape of  $\delta_t$  v. important: exponential  $\delta_t = \beta^t$  is convex  $\implies$  risk-seeking over time lotteries.

What about over information?

## Example 2: 3 periods

Suppose  $T = 3$  and  $\delta_1 = 1/2$   $\delta_2 = 2/5$  &  $\delta_3 = 1/10$ .

Re. De Jarnette et. al.: set  $u(x) = 1$ .

$$\frac{1}{2} \times \frac{1}{2} + \frac{1}{2} \times \frac{1}{10} = \frac{3}{10} < \frac{4}{10} = 1 \times \frac{2}{5} \implies \text{Risk averse!}$$

Now decision problem:  $\pi$  informative, VOI positive for some  $us$  strictly so.  
Normalize no info value to 0, value to  $\alpha \geq 0$ .

$$\left[ \frac{1}{2} \times \frac{1}{2} + \frac{1}{2} \times \frac{1}{10} \right] \alpha \quad \underbrace{+ \frac{1}{2} \left[ \frac{2}{5} + \frac{1}{10} \right] \alpha}_{\text{WHY?}} \quad \text{vs.} \quad \frac{2}{5} \alpha \quad \underbrace{+ \frac{1}{10} \alpha}_{\text{WHY?}}$$

$$\frac{11}{20} \alpha > \frac{10}{20} \alpha \implies \text{Risk seeking!}$$

# The Main Result

## The discounted model – reminder

**States:** A set  $\Theta$ , with generic element  $\theta$ .

**Horizon:**  $T \leq +\infty$  periods, w/ generic element  $t$ .

**Information:** Two statistical experiments  $f := (f_t)_t$  and  $g := (g_t)_t$  w/

$$f_t: \Theta \times X^{t-1} \rightarrow \Delta(X_t), \quad \& \quad g_t: \Theta \times Y^{t-1} \rightarrow \Delta(Y_t)$$

**AS Decision problems:**  $(A_t, u_t)_t$ , w/  $A_t$  is the set of decisions @  $t$ ,  $u_t: A_t \times \Theta \rightarrow \mathbb{R}$  the utility @  $t$ .

**Notation.**  $X^t := X_1 \times \dots \times X_t$ , etc.

## The discounted model – reminder

**Discounted problem:**  $(A_t, u_t) = (A, u)$  for all  $t$ , & DM evaluates  $(a_t)_t$  as

$$\sum_t \delta_t u(a_t, \theta), \quad \text{for some } (\delta_t)_t \in \Delta(\{1, \dots, T\}).$$

**AS problem:** DM evaluates  $(a_t)_t$  as

$$\sum_t u_t(a_t, \theta).$$

**Strategies:**

$$\sigma_t: X^t \times A^{t-1} \rightarrow \Delta(A_t) \quad \& \quad \tau_t: Y^t \times A^{t-1} \rightarrow \Delta(A_t).$$

**Distributions:**  $\mathbb{P}_{\theta, f, \sigma}$  and  $\mathbb{P}_{\theta, g, \tau}$  are the induced distributions over signals and actions (given  $\theta$ ).

## Discounted problems – comparing experiments

### Definition

Let  $\delta$  be the discount factor. The statistical experiment  $f$  is *more valuable* than  $g$  in discounted problems, if for **all decision problems**  $(A, u)$ , for any strategy  $\tau$ , there exists strategy  $\sigma$  such

$$\mathbb{E}_{\theta, g, \tau} \left[ \sum_t \delta_t u(\mathbf{a}_t, \theta) \right] \leq \mathbb{E}_{\theta, f, \sigma} \left[ \sum_t \delta_t u(\mathbf{a}_t, \theta) \right], \quad \forall \theta$$

**Key:** Discount factor is fixed in the basic model.

**Aim:** Derive the analog of Blackwell's theorem.

## Discounted problems – a lemma

Time-weighted marginal dist. over actions:

$$(\sum_t \delta_t \text{marg}_{A_t} \mathbb{P}_{\theta, g, \tau})(a) := \sum_t \sum_{y^t \in Y^t} \delta_t \mathbb{P}_{\theta, g, \tau}(y^t, a)$$

Note:

$$\mathbb{E}_{\theta, f, \sigma} \left[ \sum_t \delta_t u(\mathbf{a}_t, \theta) \right] = \sum_a u(a, \theta) \underbrace{\left[ \sum_t \delta_t \text{marg}_{A_t} \mathbb{P}_{\theta, f, \sigma}(a) \right]}_{\text{discounted prob. of "a"}}.$$

Hence, as in static problems ((1)  $\iff$  (2) in Blackwell):

Lemma.  $f$  is more valuable than  $g$  in all discounted problems if, and only if, for all  $\tau$ , there exists  $\sigma$ , such that

$$\sum_t \delta_t \text{marg}_{A_t} \mathbb{P}_{\theta, g, \tau} = \sum_t \delta_t \text{marg}_{A_t} \mathbb{P}_{\theta, f, \sigma}, \quad \forall \theta.$$

## Discounted problems – Garblings

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Now want analog between (2)  $\iff$  (3) in Blackwell, *viz.*, via garblings.

From the lemma, restrict attention to ensuring that:

$$\sum_t \delta_t \text{marg}_{A_t} \mathbb{P}_{\theta, g, \tau} = \sum_t \delta_t \text{marg}_{A_t} \mathbb{P}_{\theta, f, \sigma},$$

i.e., matching the discounted probabilities of decisions.

## Discounted problems – the baseline

We have:

$$\sum_t \delta_t \text{marg}_{A_t} \mathbb{P}_{\theta, f, \sigma}(a) = \sum_t \sum_{x^t \in X^t} \delta_t \mathbb{P}_{\theta, f, \sigma}(x^t) \mathbb{P}_{\theta, f, \sigma}(a|x^t).$$

Moreover,  $\mathbb{P}_{\theta, f, \sigma}(x^t)$  does not depend on  $\sigma$  and is equal to:

$$f^t(x^t|\theta) := f_1(x_1|\theta) \times \cdots \times f_t(x_t|x^{t-1}, \theta).$$

So, we can rewrite the above in the form:

$$\sum_t \sum_{x^t \in X^t} \underbrace{\delta_t f^t(x^t|\theta)}_{\text{info}} \underbrace{\bar{\sigma}(a|t, x^t)}_{\text{strategy}}.$$

**Punchline:** Back to a static problem, with the reinterpretation of a signal as being “ $(t, x^t)$ ” with prob.  $\delta_t f^t(x^t|\theta)$ , when state is  $\theta$ .

Similarly,

$$\sum_t \delta_t \text{marg}_{A_t} \mathbb{P}_{\theta, g, \tau}(a) = \sum_t \sum_{y^t \in Y^t} \delta_t g^t(y^t | \theta) \bar{\tau}(a | t, y^t).$$

From (2)  $\iff$  (3) in Blackwell, need the existence of a garbling  $\gamma$  satisfying

$$\delta_t g^t(y^t | \theta) = \sum_{t', x^{t'}} \delta_{t'} f^{t'}(x^{t'} | \theta) \gamma(\underbrace{t, y^t}_{\text{"simulations"}} | t', x^{t'}),$$

for all  $\theta$ , for all  $(t, y^t)$ .

Call this condition  $\delta$ -sufficiency.

**Intuition.** It does not matter when “ $a$ ” is chosen, as long as the averages match.

## Discounted problems – the baseline

Example: Info today vs. info tomorrow.

Two periods, equally discounted  $(\delta_1, \delta_2) = (1/2, 1/2)$ .

- ▶  $f$ : no info in period 1, but full info in period 2.
- ▶  $g$ : some info in period 1, but no further info in period 2.

For a numerical example,

$\theta \backslash x$	$x_0$	$x_1$
$\theta_0$	1	0
$\theta_1$	0	1

**Table:  $f$**

$\theta \backslash y$	$y_0$	$y_1$
$\theta_0$	7/12	5/12
$\theta_1$	5/12	7/12

**Table:  $g$**

Clearly,  $f$  is more informative than  $g$  in static problems, but is it “sufficiently more informative”?

## Discounted problems – the baseline

$\delta$ -sufficiency amounts to comparing a modified version of  $f$  with  $g$ , where

$\theta \backslash x$	$x_0$	$x_1$	$\emptyset$
$\theta_0$	1/2	0	1/2
$\theta_1$	0	1/2	1/2

**Table:** the modified  $f$

Modified  $f$ : with prob. 1/2, no info; with prob. 1/2, full info.

**Answer:** The “modified  $f$ ” is sufficient for  $g$ , hence  $f$  is  $\delta$ -sufficient for  $g$ .

## Alternative approach

Given  $\mu_0 \in \Delta(\Theta)$ , sequences of distributions over posteriors:

$$(F_t)_t \quad \text{vs.} \quad (G_t)_t.$$

Define

$$F^\delta := \sum_{t=1}^T \delta_t F_t \quad \& \quad G^\delta := \sum_{t=1}^T \delta_t G_t.$$

### Proposition

$f$  m.v. than  $g$  in discounted problems w/ factor  $\delta$  if and only if  $F^\delta \succeq_{cx} G^\delta \forall \mu_0$ .

## Alternative approach

### Proposition

$f$  m.v. than  $g$  in discounted problems w/ factor  $\delta$  if and only if  $F^\delta \succeq_{cx} G^\delta \forall \mu_0$ .

*proof.*

$$\begin{aligned} \sum_{t=1}^T \delta_t \mathbb{E}_{F_t} V(\mu) \geq \sum_{t=1}^T \delta_t \mathbb{E}_{G_t} V(\mu) \forall \text{ convex } V &\iff \mathbb{E}_{\sum_{t=1}^T \delta_t F_t} V(\mu) \geq \mathbb{E}_{\sum_{t=1}^T \delta_t G_t} V(\mu) \\ &\iff \mathbb{E}_{F^\delta} V(\mu) \geq \mathbb{E}_{G^\delta} V(\mu). \end{aligned}$$

## Discounted problems – the basics

### Theorem

T.f.a.e:

1.  $f$  m.v. than  $g$  in discounted problems w/ factor  $\delta$ .
2. For all decision problems  $(A, u)$ , for all strategies  $\tau$ , there exists a strategy  $\sigma$  s.t.

$$\sum_t \delta_t \text{marg}_{A_t} \mathbb{P}_{\theta, g, \tau} = \sum_t \delta_t \text{marg}_{A_t} \mathbb{P}_{\theta, f, \sigma}, \quad \forall \theta.$$

3.  $\delta$ -sufficiency: There exist garbling  $\gamma$  s.t.

$$\delta_t g^t(y^t | \theta) = \sum_{t'} \sum_{x^{t'} \in X^{t'}} \delta_{t'} f^{t'}(x^{t'} | \theta) \gamma(t, y^t | t', x^{t'}), \quad \forall (t, y^t), \forall \theta.$$

4. For all  $\mu_0 \in \Delta(\Theta)$ ,  $F^\delta \succeq_{cX} G^\delta$ .

Sets of discount factors + AS problems

## Sets of discount factors

Use extreme points

1. (Weakly) decreasing discount factors:

$$\Delta_{\downarrow} := \{\delta \in \Delta(\{1, \dots, T\}) : \delta_1 \geq \delta_2 \geq \dots \geq \delta_T\}$$

$(1, 0, \dots)$ ,  $(1/2, 1/2, 0, \dots)$ ,  $(1/3, 1/3, 1/3, 0, \dots)$ , etc.

2. All discount factors:

$$\Delta_{\uparrow} := \Delta(\{1, \dots, T\})$$

$(1, 0, \dots)$ ,  $(0, 1, 0, \dots)$ , etc.

3. Exponential discount factors in  $(0, 1)$ .

$$\Delta_{\beta} := \{\delta^{\beta} : \delta_t^{\beta} = (1 - \beta)\beta^{t-1}, \beta \in (0, 1)\}.$$

Not convex!

Result “for all sufficiently patient...”

## Sets of discount factors

### Proposition

$f$  m.v. than  $g$  in discounted problems over  $\Delta_{\downarrow} \iff \sum_{i=1}^t \frac{1}{t} f^i \succeq_B \sum_{i=1}^t \frac{1}{t} g^i \forall t.$

### Proposition

$f$  m.v. than  $g$  in discounted problems over  $\Delta_{\uparrow} \iff f^t \succeq_B g^t \forall t \iff f$  m.v. than  $g$  in AS problems.

# Time Lotteries over Info

## Time lotteries over info

Fix static experiments  $\xi: \Theta \rightarrow \Delta(Z)$  and  $\eta: \Theta \rightarrow \Delta(W)$ . Let  $H$  and  $P$  be cdfs on  $\{1, \dots, T\}$ , with arrival times  $Y_H$  and  $Y_P$ .

**Dynamic experiment  $\mu^{H,\xi}$ :** draw  $Y_H \sim H$  and  $z \sim \xi(\cdot | \theta)$  independently, and set

$$x_t = \begin{cases} z, & t = Y_H, \\ \emptyset, & t \neq Y_H. \end{cases}$$

Define  $\mu^{P,\eta}$  analogously. If  $\xi = \eta$ , write  $\mu^H$  and  $\mu^P$ .

Fix prior  $\mu_0 \in \Delta(\Theta)$ .

**Notation.**  $\mu^{H,\xi} \geq_{\Delta} \mu^{P,\eta}$  means: for every  $\delta \in \Delta$  and every  $\delta$ -discounted problem,  $\mu^{H,\xi}$  gives weakly larger value.

## Time lotteries over info: the key reduction

For a static experiment  $\zeta$ , define its static value

$$W(\zeta; u) = \mathbb{E} \left[ \max_{a \in A} \mathbb{E}[u(a, \theta) \mid s] \right] - \max_{a \in A} \mathbb{E}[u(a, \theta)].$$

Set  $w_\delta(y) := \sum_{t \geq y} \delta_t$ .

If the signal arrives at time  $y$ , the gain is  $w_\delta(y)W(\zeta; u)$ : once the signal arrives, it can be used in every remaining period.

### Proposition

Value of  $\mu^{H, \xi} = \mathbb{E}_H [w_\delta(Y_H)] W(\xi; u)$ , and value of  $\mu^{P, \eta} = \mathbb{E}_P [w_\delta(Y_P)] W(\eta; u)$

So the timing question is about the shape of  $w_\delta$ , not the shape of  $\delta_t$ !

## Back to example 2

For  $T = 3$  and  $(\delta_1, \delta_2, \delta_3) = \left(\frac{1}{2}, \frac{2}{5}, \frac{1}{10}\right)$ ,

$$w_\delta(1) = 1, \quad w_\delta(2) = \frac{1}{2}, \quad w_\delta(3) = \frac{1}{10}.$$

So if  $\pi$  is informative and  $W(\pi; u) = \alpha > 0$ ,

$$\frac{1}{2}w_\delta(1)\alpha + \frac{1}{2}w_\delta(3)\alpha = \frac{11}{20}\alpha > \frac{1}{2}\alpha = w_\delta(2)\alpha.$$

**Thus:** 50/50 arrival at 1 or 3 beats sure arrival at 2.

By contrast, for a prize received at a random time,

$$\frac{1}{2}\delta_1 + \frac{1}{2}\delta_3 = \frac{3}{10} < \frac{2}{5} = \delta_2.$$

Same discount factor, opposite timing attitude.

## Time lotteries over info: characterizations

Write  $H(t) = \mathbb{P}(Y_H \leq t)$  and  $P(t) = \mathbb{P}(Y_P \leq t)$ .

### Proposition

$\mu^{H,\xi} \succeq_{\Delta} \mu^{P,\eta}$  if and only if the corresp. ineq. below holds  $\forall (A, u)$ .

1. All discount factors  $\Delta_{\uparrow}$ :

$$H(t)W(\xi; u) \geq P(t)W(\eta; u) \quad \forall t.$$

2. Decreasing discount factors  $\Delta_{\downarrow}$ :

$$\sum_{t=1}^m H(t)W(\xi; u) \geq \sum_{t=1}^m P(t)W(\eta; u) \quad \forall m.$$

3. Exponential discounting  $\Delta_{\beta}, T = \infty$ :

$$\mathbb{E}[\beta^{Y_H}]W(\xi; u) \geq \mathbb{E}[\beta^{Y_P}]W(\eta; u) \quad \forall \beta \in (0, 1).$$

## Same experiment, only timing differs

Assume  $\xi = \eta$  and the common static experiment is nontrivial. Then the comparison depends only on the order of arrival times.

### Corollary

$$\mu^H \succeq_{\Delta_{\downarrow}} \mu^P \iff Y_P \succeq_1 Y_H \quad (\text{FOSD})$$

$$\mu^H \succeq_{\Delta_{\downarrow}} \mu^P \iff Y_P \succeq_2 Y_H \quad (\text{increasing-concave order})$$

$$\mu^H \succeq_{\Delta_{\beta}} \mu^P \iff Y_P \succeq_{\text{pgf}} Y_H.$$

**Interpretation.** Impatience  $\implies$  Time-risk love. Shape (beyond decreasing) does not matter!

probability-generating-function order

## If the underlying experiments also differ

Define

w/ conventions  $0/0 := 0$  and  $a/0 := +\infty$  for  $a > 0$

$$r_{\uparrow} := \max_{1 \leq t \leq T} \frac{P(t)}{H(t)}, \quad r_{\downarrow} := \max_{1 \leq m \leq T} \frac{\sum_{t=1}^m P(t)}{\sum_{t=1}^m H(t)},$$

and, for  $T = \infty$ ,

$$r_{pgf} := \sup_{\beta \in (0,1)} \frac{\mathbb{E}[\beta^{Y_P}]}{\mathbb{E}[\beta^{Y_H}]}.$$

Write  $\xi \geq_r \eta$  if  $W(\xi; u) \geq rW(\eta; u)$  for every decision problem  $(A, u)$ . Then

$$\mu^{H,\xi} \geq_{\Delta_{\uparrow}} \mu^{P,\eta} \iff \xi \geq_{r_{\uparrow}} \eta,$$

and analogously for  $\Delta_{\downarrow}$  and  $\Delta_{\beta}$ .

If the relevant  $r \leq 1$ , equivalent to  $\xi$  Blackwell-dominating the  $r$ -dilution of  $\eta$ .

Timing and informativeness separate multiplicatively.

## Conclusion

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In progress,  $r$  as a measure of comparative-VOI.

For discounted problems, aggregate then Blackwell.

Impatient DMs in discounted problems love risk.

Generalizations in the paper:

1. DM can (permanently) switch experiments after any history.
2. Actions affect info.
3. Actions affect discounting.
4. Time (In-)consistency?

Robust-to-outside-info analog is easy. AS and full class coincide.

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Thank you!

# Generalizations

## Discounted problems – sequential comparisons

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So far: assumed that the DM observes signals from either  $f$  or  $g$  (but not both).

As if the DM chooses *ex ante* whether to observe the  $X$ -signals or the  $Y$ -signals and *cannot switch*.

Strengthen our comparison: give the DM the opportunity to permanently switch from observing the  $X$ -signals to observing the  $Y$ -signals after any history  $x^t$  of  $X$ -signals.

*Viz.*, want the DM to prefer observing signals from  $f$  not only at the *ex-ante* stage, but at all (on-path) histories.

## Discounted problems – sequential comparisons

Consider the following example: two periods, two states  $L$ (ow) and  $H$ (igh). Signals are  $\ell$ (ow) and  $h$ (igh). For  $\theta = L, H$ ,

$$f_1(\ell|L) = f_1(h|H) = \frac{3}{4}, \quad f_2(h|h, \theta) = f_2(\ell|\ell, \theta) = 1,$$
$$g_1(\ell|L) = g_1(h|H) = \frac{3}{4}, \quad g_2(h|h, \theta) = g_2(\ell|\ell, \theta) = 1.$$

The two experiments seem identical and, indeed, have the same law.

As random processes, they may differ, however.

E.g., if they are cond. independent, after observing the first-period signal from either of them, the DM always has an incentive to switch.

If perfectly correlated, the DM never has an incentive to switch.  $\implies$  Need to model the interdependence.

## Discounted problems – control of information

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So far, the DM cannot influence/control the information he receives.

But...selling a product with unknown demand, experimentation/bandit problems, POMDP, etc.

**Natural idea:** To introduce actions in the experiments:

$$f_t: \Theta \times X^{t-1} \times A^{t-1} \rightarrow \Delta(X_t),$$

$$g_t: \Theta \times Y^{t-1} \times A^{t-1} \rightarrow \Delta(Y_t).$$

**Problem:** As the decision problem varies, so do the experiments!

## Discounted problems – control of information

**Our proposal:** To have experiments depend on fixed covariates/controls  $K_t$ , which themselves are influenced/controlled by actions in  $A_t$ .

Conceptually, the same as having preferences over consequences, and actions influencing the consequences, as in mechanism design.

**Controlled information:** Two statistical experiments  $f := (f_t)_t$  and  $g := (g_t)_t$  to be compared, where

$$f_t: \Theta \times X^{t-1} \times K^{t-1} \rightarrow \Delta(X_t),$$

$$g_t: \Theta \times Y^{t-1} \times K^{t-1} \rightarrow \Delta(Y_t),$$

and  $K_t$  is the set of covariates at period  $t$ .

**Decision problems:**  $(A_t, u_t, \kappa_t)_t$ , with  $\kappa_t: K^{t-1} \times A_t \rightarrow \Delta(K_t)$  the “control map.”